



Must have tool for sales pipeline and forecasting!

It made a super positive impact on pipeline management...the tool is easy to use and configure: from a technical point of view, the integration was seamless.



Akoonu is a game-changer

Perfect for a small startup or a large company. Pipeline management and forecasting are now simplified thanks to Akoonu.



Insanely easy to set up...start gaining actionable insights immediately

The best part is, it all lives within Salesforce so no flipping to another tab to input data, it lives where your team lives.



Incredible ability to give insights and save time

Akoonu provides executive users a fast and efficient way to understand what is going on in the sales pipeline over time. I am thrilled with how infrequently I now must resort to Excel and pivot tables!



Best tool for pipeline visibility

This is arguably the easiest and most flexible tool to view your pipeline. Also, easy to configure views, and look at pipeline based on teams, stages, period etc. Did I say how easy this is to use!!



I highly recommend Akoonu

Akoonu has transformed the way we run and view our pipeline...saving hours by avoiding running and analyzing individual salesforce reports. They are a professional outfit and installing the system was easy with support when needed.



Necessary for Sales, Easy for Sales Ops

*The install is quick (i.e. minutes) and the setup is also.
You can use it immediately and impress every single
exec and sales manager*



Fantastic app! Easy to use and Flexible

Great value from the moment we installed it -- provides changes in pipeline data over time which was not possible before Akoonu. We find it very useful for executive level, sales management, and sales team members.



You won't know how you managed without it!

Akoonu is one of those products that you immediately can't imagine getting your job done without! It's easy to install, get up and running and made available to your team, and the interface is intuitive so fast to learn.



Where has Akoonu been all my life!!

I have absolutely loved this SFDC add-on. We do all pipeline reviews in Akoonu, and I hardly even go to my dashboards anymore.



I love this product!

It's been an absolute game-changer for a Sales leader who wants a quick glimpse at what has changed and what's in need up updating and what's closing soon!!



A win for everyone!

Vastly improved pipeline meetings for managers and reps, and way less custom reporting work and spreadsheets for sales ops to manage.



Great App, Great Experience

The Pipeline Review tool has helped our company tremendously. The sales team & manager raves about how much easier weekly pipeline review meetings are since getting this rolled out in our org.



Best pipeline review app!

Our sales team have been using the Akoonu pipeline review app for a few months now and could not be happier with how easy and efficient it is to use during cadence calls!



Rock Solid Pipeline Management Tool

The Pipeline Review tool has made our sales team stop complaining about going through a weekly pipeline review process. Everything they care about is available at their fingertips, and real insight as to how their individual and team's pipeline is performing is available immediately.



Amazing tool for our business

Install was really easy, and very happy with the services provided. Most importantly, our organization now has a clear view of our pipeline in an instant of install.



Thank you to Akoonu

Made my daily work so much more efficient. Also, for the absolutely amazing support and customer service.



This product is amazing!

I've been looking for a solution for Forecast Management - Akoonu is AWESOME....Our Sales Leadership and Operations team love this product.



The charts I have been waiting for!

Akoonu manages, finally, to put all the information I was looking for about pipeline flow in one screen. I can see at a glance how the pipeline is changing and why. This makes looking forward so much more effective as a CEO.



Great App & Great Support!

This is a great tool in helping manage your pipeline and assess your pipeline flow and health. Additionally, the app works seamlessly within Salesforce which I was really impressed by.



Understand in one glance how your pipeline is performing

It's perfect for pipeline review meetings and gives the sales managers an easy way to understand their sales team's pipeline.



**Intuitive and Informative. A
MUST-HAVE Forecasting Tool
for small and medium sized
businesses.**



Great way to visualize the sales flow!

*This app has really helped us to optimize
our sales pipeline*



Excellent App

Even Better Customer Experience & Support



Game-changing Tool for Pipeline Review, Forecasting and Leadership Snapshots

Akoonu has enabled us to replace admin and inspection time with more time talking about account and deal strategy.



Complete Game Changer And Time Saver

*I used to do what the forecast flow does by hand,
so I love Akoonu for this being built into the
product, it's a complete game changer and time
saver for me.*